

Penn Central Spring and Alto Garage Door Together at last!

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The impressive growth of these two companies began in February 2004, when Barry Pagliaro Sr., a founding partner in Penn Central Spring, took sole possession of Penn Central Spring.

Allison Mancuso came on board as vice president and, with the help of 30-plus year's veterans, John Pressley and Tim O'Donnell, the revitalization plan was put into motion. Within months, new equipment was purchased, invoicing and operations were computerized, and the company moved to a location that was twice the size. Inventory increased to meet the demands of the company's customers. Productivity and timeliness of service were increased

Penn Central Spring was founded in 1967 by brothers Barry Pagliaro Sr. and Jim Pagliaro, with the tremendous help of Clarence Veigle, whom they credit as "the pioneer" in the replacement spring industry. In 1990, Barry stepped away from the company to explore other business ventures and became a silent partner. He had the opportunity to purchase PCS in Feb of 2004 and after the revitalization was complete he was looking for another challenge

Enter Alto Garage Door Manufacturing. Alto was founded in 1983 by Barry Sr.'s father, James Pagliaro Sr. and his brother Tom Pagliaro. Barry Pagliaro Sr. purchased Alto in February 2006.

"I could see that Alto and Penn Central Spring would be a perfect marriage," says Pagliaro Sr. "Quality and customer service would have to be at the forefront, while offering products and services like no other. They already specialized in fiberglass doors, replacement sections and full vision doors. We just need to get the word out there and let our products and service make us stand out."

Alto also had veteran employees with many years of service to help with the transition. Dave and George Cooper having 60 years combined experience with the company. His son, Barry Pagliaro Jr. , was hired as vice president to run the day-to-day operations.

Once again the revitalization process was incorporated. New products were added, including steel doors, foam in place, and a line of aluminum carriage house doors. Inventory was greatly enhanced, production flow was made more efficient and a catalog was created. RECENTLY ALTO HAS ADDED IN HOUSE POWDER COATING TO BETTER SERVE THEIR CUSTOMERS

In February 2007, the two companies came together under one roof. Separately, Penn Central Spring and Alto Garage Door were stable, quality corporations. Together, they are steadfast, customer-oriented powerhouses. The company's motto is: The sky is the limit.